

Psychometric Behavioural Assessments using DiSC®

DiSC® is a personal assessment tool used to improve work productivity, teamwork, and communication.

What are the Benefits?



1. Raise self-awareness.

Constructive change begins with self-knowledge. DiSC® profiles show you how you respond to conflict, what motivates you or stresses you out, and how you solve problems.



2. Improve teamwork.

Teams are where things get done in the modern workplace. DiSC® profiles teach you how to improve communication and understanding between team members.



3. Make conflict more productive.

DiSC® profiles can turn conflict into a positive, productive exercise that helps your organisation move forward boldly.



4. Develop stronger sales skills.

DiSC® profiles can also help improve your effectiveness in sales situations. Understanding and adapting to your customers' styles is essential for connecting on a human level and seeing each other 'eye to eye.'



5. Manage more effectively.

Leaders become more naturally effective when they understand the dispositions and preferred working styles of their employees and other team members.



6. Train without judgment.

DiSC® profiles can turn conflict into a positive, productive exercise that helps your organisation move forward boldly.

DiSC® is a model of human behaviour that helps people understand 'why they do what they do'. The DiSC dimensions of behaviour make up the DiSC model and interact with other factors to describe the typical behavioural styles of individuals.

Organisations worldwide have embraced the language of DiSC to pave the way for **successful training, coaching, and consulting applications.**

DiSC is **non-judgmental and helps people discuss their behavioral differences**. If you participate in a DiSC programme, you'll be asked to complete a series of questions that produce a detailed report about your personality and behaviour.

DiSC® profiles help you and your team

- ✓ Increase your self-knowledge: how you respond to conflict, what motivates you, what causes you stress, and how you solve problems.
- ✓ Learn how to adapt your own style to get along better with others.
- ✓ Foster constructive and creative group interactions.
- ✓ Facilitate better teamwork and minimise team conflict.
- ✓ Develop stronger sales skills by identifying and responding to customer styles.
- ✓ Manage more effectively by understanding the dispositions and priorities of employees and team members.

How is DiSC® used?

Whether you're working with a Fortune 500 company, a small non-profit, a government agency, an educational institution, a church, or even coaching an individual, you'll find DiSC an easy-to-understand and effective tool to:

- ✓ Build productive teams.
- ✓ Develop effective managers, supervisors, leaders.
- ✓ Train a powerful sales force.
- ✓ Improve customer service.
- ✓ Ease frustrations and interpersonal conflict.
- ✓ Enhance communication.
- ✓ Help with change and conflict management.
- ✓ Improve personal diversity awareness and recognition.
- ✓ Improve productivity.
- ✓ Assist in hiring, recruiting, placement, promotion, outsourcing.
- ✓ Enhance the counselling or coaching experience.

Pricing

Report Type	Summary	Report Only	Report + 45 min Coaching Session
Classic 2.0	Personalised analysis of your DiSC style.	£149 for 1 £99 for 10+	As costs before + £200 i.e. £149 + £200 Or £99 + £200 pp
Classic 2.0+	Learn more about strategies for creating a positive relationship relating to people and the environment.	£182 for 2 £132 for 10+	As costs before + £200 i.e. £182 + £200 Or £132 + £200 pp
Sales	Strategies for sales management & approach to selling.	As above	As above
Management	Analyses your management style, directing & delegating, motivation, developing others & working with your managers.	As above	As above