

Consultant/ Programme Manager

Email
info@sbrconsulting.com
for more information and
how to apply.

Salary

Within employment contract

Sales + delivery target

Within compensation plan.

Location

UK & hybrid: Must be able to work away
from home based on project demands.

Benefits

Private health care, life insurance and performance-
based share options, cycle to work scheme.

You will be at the heart of programme and project management, leading the orchestration and delivery of complex initiatives for our clients and producing outputs for review and sign off by Client Partners.

You will drive programme deliverables, manage internal and external stakeholders, and ensure that all outputs are delivered to milestones

/deadlines and to the highest quality.

This is a unique opportunity for a proactive, commercially savvy, and collaborative team player eager to contribute to the success/impact of both project teams and client relationships.

What you'll bring

- **Initiative:** A self-starter attitude with strong problem-solving skills and the ability to identify and resolve challenges proactively.
- **Teamwork:** Demonstrated ability to work collaboratively within multi-disciplinary, cross-functional teams.
- **Insightful analysis:** Comfort in handling both quant and qual data sources, drawing meaningful conclusions.
- **Technology-enabled:** Ability to produce high-quality and well-structured PowerPoint decks and documents.
- **Client management:** Previous experience running client or stakeholder meetings and managing expectations.
- **Commercial awareness:** Understanding of the operational and commercial dynamics of project management is an advantage.

"The joy from my role as an active salesperson is helping businesses grow. I feel incredibly fortunate to be allowed to grow my career and to learn from some incredibly talented people who have worked in sales for many years."

Key responsibilities

Elite programme management

- Coordinate the delivery of complex projects, aligning internal and external teams to achieve key milestones and final deliverables.
- Manage project timelines, deliverables, and resource allocation to ensure excellence in execution.
- Create the foundation needed to ensure that programmes consistently deliver high NPS and agreed success metrics.

Stakeholder and client engagement

- Engage confidently with all project stakeholders, ensuring clarity on project goals and updates, running regular progress meetings and driving accountability to agreed actions.
- Build and nurture strong trust-based client relationships, acting as a main point of contact and source of accountability for the project team.

Analysis and insight

- Gather, analyse, and synthesise quantitative and qualitative data from multiple sources to inform project direction and provide actionable recommendations.
- Identify and articulate powerful insights that drive client value.

Deliverable creation

- Support co-creation workshops to build out relevant deliverables.
- Rapidly produce high-quality, project deliverables and documentation, setting the standard for quality across all outputs. Experienced in using MS applications.
- Work with senior consultants and subject matter experts to review and refine deliverables.

Project commercials management

- Support or manage operational updates relating to project commercials, including budget tracking and resource management.